



REALTOR® Association of Acadiana

Weekly REALTOR®
April 6, 2009

April 7th Classes in New Iberia

Registered for April 7th classes in New Iberia?

In an effort to alleviate costs and conserve paper, your Association is requesting members to print the appropriate handouts for upcoming classes.

IMPORTANT *Please also bring your real estate licensing number with you to class!!!**

April 7th 8:30 -12:30 Advanced MLS Click here for [Handout](#)

April 7th 1:00 - 5:00 "Professional Standards" Click here for [HANDOUT.](#)

If you have a problem with the link, please contact Kathy@RealtorAcadiana.com or call 233-0086.

SAFETY FIRST

Safety Tips

You might not think of your job as being dangerous, but it can be if you're not careful!

Create a distress code. When you feel threatened, you can use this seemingly benign verbal code in a phone conversation to your coworkers, friends, or family. The code is a tip-off that you're in danger and need help. For example, your distress code may be the phrase "red file." If you're in trouble, you would call your office and say something like "could you see if there's a RED FILE on the property?" The person on the phone would then know to call 911 or take another action you've agreed upon.

In This Issue

New Iberia class Please print handouts

SAFETY FIRST

Outlook Training

Smart Selling in today's economy

Keller Williams offer Class

CSS Training

Caravan Schedule

Attention Appraisers

Membership Luncheon April 17th

FREE Landuse Toolkit Workshop

Affiliate Appreciation Mark Your Calendar

CSS Important Notice

CRS 206 offered in Baton Rouge

Attention Appraisers

1004MC Appraisal Form

The new Fannie Mae Market Conditions Addendum (Form 1004MC), which is required beginning April 1 is now available on your MLS.

(2 C.E. Hrs. Pending)

Training for this form will be at **10:00 - Noon Wednesday, April 8, 2009** - Education Room/Association office.

[Click Here to Register](#)

Membership Luncheon April 17th

Mark your Calendars:

Our next luncheon will be Friday, April 17 at the Petroleum Club. We will be honoring our 2008 Honor Society Members. In addition to recognizing members of

2009 Continuing Education

Outlook Training Offered

**Outlook Training
Thursday, May 14th
10:00 a.m.
To Register email
MaryS@RealtorAcadiana.com**

Smart Selling in Today's Economy

Jack Daly is an international sales trainer who regularly offers his seminars for \$500 per attendee. SME and Business Report are bringing Jack Daly to town with for a 1/2 day seminar for \$75 including breakfast and lunch.

**Smart Selling in Today's Economy with Jack Daly Thursday, April 9th
8:30am-1:00pm
Crowne Plaza Baton Rouge**

Guests who are not SME-GBR Members:
\$75 Full Day
\$49 Breakfast Only
\$35 Luncheon only
[Click Here to Register](#)

Keller Williams offers classes to membership

**Keller Williams offers classes - open to RAA Membership Fair Housing and Cultural Diversity
Tuesday, April 7th 10am to 2pm 4hr CE
Lunch Provided
Keller Williams Realty Acadiana
RSVP 735-9300 or kalliew@kw.com**

the Honor Society, we will have lots of entertainment.

RSVP:

Lisa@RealtorAcadiana.com

Land Use Toolkit Workshop

The Louisiana Land Use Toolkit is a new, free online resource that provides parishes and municipalities with example development tools they can adopt or adapt to meet their needs!

This workshop series is sponsored by the National Association of REALTORS® and supported by Louisiana REALTORS®.

**FREE! Lafayette Workshop
Wed, April 15, 9:00-11:30 am - Lafayette,
National Wetlands Center**

For more information & details on how to register, see www.landusetoolkit.com

Affiliate Appreciation - April 21st

**ATTENTION! ATTENTION! ATTENTION!
ATTENTION!**

AFFILIATE APPRECIATION

Tuesday, April 21st

5:30 - 7:30 p.m.

@

Marley's Sports Bar & Restaurant

**Hors d'oeuvres
3 free drink tickets (Beer/Wine)
Complimentary soft drinks & water
Special Door Prizes
(Must be present to win)**

"Come pass a good time!"

PLEASE RSVP TO Lisa@RealtorAcadiana.com

CENTRALIZED SHOWING SERVICE (CSS)

CSS Training Offered

Tuesday, April 21st

2 p.m.

To register email Marys@RealtorAcadiana.com

HELP IMPROVE CSS!!!

Agency Relations in Real Estate Transactions
Tuesday, April 14 - 10am-2pm 4hr CE
Keller Williams Realty Acadiana
Lunch provided
RSVP Kallie, 735-9300 or kalliew@kw.com

Centralized Showing Service (CSS) Training

30-minute CSS training sessions will be offered every week immediately following the Basic MLS class. For more information or to register, email marys@realtoracadiana.com

Suggested Caravan Schedule

Check front page of MLS for weekly caravan schedule. www.lbrmls.com

WHEN FILING A REPORT ALWAYS INCLUDE:
* PHONE NUMBER USED * TIME OF CALL
* DATE * LISTING

Report problems to MaryS@RealtorAcadiana.com and she will contact CSS. Feedback is extremely important as is proper showing instructions from the listing agent.

***PLEASE NOTE CSS CLOSED ON Easter Sunday, April 12th.

CRS 206 Technology Offered in Baton Rouge

**CRS 206
Technology**
[Click Here for course flyer](#)



Instructor: Robert Morris
May 7-8, 2009
8:30 am - 5:00 pm
Louisiana REALTORS®
4639 Bennington Ave
Baton Rouge, LA 70808

Early Bird \$295 - register 21 days prior to the course (CRS designees get 50% off the current registration fee.)
***Breakfast and Lunch will be provided.**

For more information, contact:
Louisiana REALTORS®
info@larealtors.org 1-800-266-8538
PO Box 14780 Baton Rouge, LA 70898

2009 Continuing Education -

*****LREC will no longer offer continuing education.**
*****In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**
RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.
*****Real Estate license numbers are required.**
(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)

***To Register: Kathy@RealtorAcadiana.com unless otherwise indicated.

- April 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs
9:00 - 1:00 RAA Office
- April 28th "Professional Standards/Code of Ethics" 4 CE hrs
- April 30th Basic MLS 2 C.E. Hrs 9:00 - 11:00 RAA Office
Instructor: Janice Hebert

May Post Licensing
 May 14th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 1:00 - 5:00 RAA Office

June 9th "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office

July 14th "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office
 July 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs
 9:00 - 1:00 RAA Office

August 18th "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office

September 22th "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office
 September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 1:00 - 5:00 RAA Office

October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 1:00 - 5:00 RAA Office
 October 22nd "Business Ethics & Legal Liabiities"
 9:00 - 1:00 RAA Office
 October 27th "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office

November Post Licensing
 November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 9:00 - 1:00 RAA Office

December 1st "Professional Standards/Code of Ethics" 4 CE hrs
 8:30 - 12:30 RAA Office
 December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 8:00 - 12:00 RAA Office
 December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs
 1:00 - 5:00 RAA Office

DESIGNATION Classes offered at RAA Office --Presented by Louisiana REALTORS
 For more information and To Register:1-800-266-8538 or online www.Realtors.org
*****50% Tuition reimbursement for all NAR approved designation courses.**

June 10 & 11th ABR Instructor: Lynn Madison
 June 12th REBAC (ABR Elective) Instructor: Lynn Madison

August 6 & 7th CRS 210 Contact Kathy@RealtorAcadiana.com

Quick Links

[RAA Website](#) [MLS](#) [CSS](#)

[Forward email](#)



This email was sent to kathy@realtoracadiana.com by kathy@realtoracadiana.com.
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



REALTOR® Association of Acadiana | 1819 W. Pinhook Ste. 115 | Lafayette | LA | 70508