

# REALTOR® Association of Acadiana

## Weekly REALTOR®

### July 20, 2009

1819 W. Pinhook Ste 115

337-233-0086

***RAA would like to recognize members who strive to better serve clients by furthering their education. If you have received a national designation and would like to be featured in the Home Finder please email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)***

RAA Now on FACEBOOK!

**RAA now has its own Fan Page on Facebook!!!** Visit our REALTOR® Association of Acadiana Fan Page and become a fan to stay in touch with upcoming events, education opportunities and other real estate topics. Also, check out our RAA event pictures including those that may not be featured in the Homefinder.

#### In This Issue

RAA is Now on FACEBOOK

Upcoming Meetings

SAFETY FIRST

Zipform Training

CRS Offered in Lake Charles

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Brown Bag Seminars

Commercial Development Conference

RCA

2009 Continuing Education

Upcoming Meetings

#### Education Committee

Tuesday, July 21st  
2 p.m.

#### Budget & Finance Committee

Tuesday, July 28th  
9:00 a.m.

SAFETY FIRST

### Safety Tip

An open house can be a great sales tool, but it also exposes you to numerous unfamiliar people for the first time. Make sure that if

CRS Course Offered in Lafayette August 6 & 7

**Don't miss this Opportunity - Course held in Lafayette and \*\*\* RAA Reimburses 50% Tuition for NAR approved Designation Courses (New designees only)**

#### Must Register by Tuesday, July 21st

EARLY Bird Registration ends July 16th



#### CRS 210

Optimize Referral Opportunities in Any Market

August 6 - 7, 2009 (2-Day Course) 2  
- CRS Units

RAA Office 7:30 - 5:00

Instructor: Ed Hatch

Email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) or call 233-0086 for additional information.

[Click here for course flyer](#)

Brown Bag Seminar Schedule

#### JOIN US FOR LUNCH AND LEARN

**Brown Bag Seminars - \*\*\*All brown bag seminars are held from Noon - 1:00 at the RAA Office Sponsors are providing lunch - Please RSVP: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)**

July 23rd Identity Theft - Sean Conner,  
Special Agent US Secret Service  
*Louise Logan, Coast Capital*

July 28th Private Sewer Systems  
*Don Carter, At Your Service Home Inspections*

August 4th Successful MLS Mapping Options

you were to escape by the back door, you could escape from the backyard.

Frequently, high fences surround yards that contain swimming pools or hot tubs.

ZipForm Training

**For ZipForm Online/  
ZipForm Desktop  
users.**

**ZipForm training class  
Tuesday, July 28th  
2pm - 4pm  
RAA Office**

[MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com)

CRS Course Offered in Lake Charles September 3rd



Marketing  
with  
Microsoft  
Office  
Approved  
one-unit

course toward the CRS designation  
NE Louisiana Association of REALTORS®  
September 3rd 8:30-4:30  
1010 Stubbs Avenue  
Monroe, Louisiana 71202  
318-387-6800 Fax 318-387-6829

[Click here for course flyer](#)

Suggested Caravan  
Schedule

Check front page of MLS  
for weekly caravan  
schedule.

[www.lbrmls.com](http://www.lbrmls.com)

**Greg Touchet, Alliance Title**

**August 11th Facebook**

**\*\*\*Education Registration Policy:** The Board of Directors voted to offer most education courses free of charge but there will be a **\$25 cancellation fee for "No Shows"** if they have not cancelled 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid. This fee also applies to Brown Bag Seminars.

Earn up to 8 CE credits!! Register today!

Louisiana REALTORS® presents  
**2009 Commercial Development Conference**  
August 20, 2009  
LITE Center -- Lafayette  
537 Cajundome Boulevard  
Sponsored by Real Title

Speakers include:

**Elliott Stonecipher**, Evets Management Services, Inc.  
**Steven Oubre**, Architects Southwest  
**Brian Andrews**, Andrews Commercial Mortgage  
**Victor Leotta**, LEO, LLC

The conference consists of 2 sessions:

**Commercial Development Conference**

8:00am - 1:00pm 4 CE Credits

**Commercial Purchase Agreements Course**

1:00pm - 5:00pm 4 CE Credits

**\*\*\*8 Hours of CE Credit given only for attending the full day\*\*\***

Click [here](#) for more information & registration form or visit [www.LAREALTORS.org/meeting/commercial](http://www.LAREALTORS.org/meeting/commercial)

Join Us!

## Membership Luncheon

With Special Guest Speaker:

**Former Governor Buddy Roemer**

Friday, August 21, 2009

11:30 - 1:00 PM

Petroleum Club

(Limited seating - reserve your spot soon!)

RSVP to [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

REALTOR® Commercial Alliance



REALTOR® Commercial Alliance  
 Networking & Educational Opportunities Coming Soon  
 for RCA Members. Interested in joining? Contact Mary  
 Sliman at 233-0086 or [click here](#) for a membership  
 application.

2009 Continuing Education -

**\*\*\*LREC will no longer offer continuing education.**  
**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**  
**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.**  
**\*\*\*Real Estate license numbers are required.**  
**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

\*\*\*\*\*  
 August 18th "Professional Standards/Code of Ethics" 4 CE hrs  
                   8:30 - 12:30 RAA Office  
 August 20th Commercial 2009 Mandatory  
                   12:30 - 5:00 Lite Center  
                   Louisiana Realtors Instructor: Randy Roussell  
                   **To Register call 1-800-266-8538**

\*\*\*\*\*  
 September 22th "Professional Standards/Code of Ethics" 4 CE hrs  
                   8:30 - 12:30 RAA Office  
 September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
                   1:00 - 5:00 RAA Office

\*\*\*\*\*  
 October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
                   1:00 - 5:00 RAA Office  
 October 22nd "Business Ethics & Legal Liabiities" 4 CE hrs.  
                   9:00 - 1:00 RAA Office  
 October 27th "Professional Standards/Code of Ethics" 4 CE hrs  
                   8:30 - 12:30 RAA Office

\*\*\*\*\*  
 November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
                   9:00 - 1:00 RAA Office

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 December 1st "Professional Standards/Code of Ethics" 4 CE hrs  
                   8:30 - 12:30 RAA Office  
 December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
                   8:00 - 12:00 RAA Office  
 December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
                   1:00 - 5:00 RAA Office

August 6 & 7th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

Quick Links

[RAA Website](#)

[MLS](#)

[CSS](#)

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to [kathy@realtoracadiana.com](mailto:kathy@realtoracadiana.com) by [kathy@realtoracadiana.com](mailto:kathy@realtoracadiana.com).

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