



## REALTOR® Association of Acadiana

Weekly REALTOR®  
March 2, 2009

Mark Your Calendar!!! LAFPAC Auction



LAFPAC Auction  
Wednesday, March 11, 2009  
5:30 - 8:00 p.m.  
Petroleum Club

Tickets are \$5 in advance and \$10 at the door.  
Tickets now available at the RAA Office

Take a break out of your busy schedule to network with your fellow REALTOR® and Affiliate members for fun, food and drinks. Join us at the Petroleum Club for the annual "Bids & Bargains", a silent and live auction to raise money for the REALTOR® Association of Acadiana's PAC.

There will be great food, a cash bar, lots of fun, and a little bidding competition to get the best stuff! You are under no obligation to purchase anything so don't pass up this excellent opportunity to get to know your peers in the industry while supporting the PAC.

Sponsorship packages are \$165.

For more information, contact Lisa @ [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

Centralized Showing Service

### UPCOMING CSS Trainings

Tuesday, March 3rd 9:00 a.m.  
Tuesday March 3rd 2:00 p.m.  
Wednesday, March 4th 11 a.m.  
Wednesday, March 4th 2:00 p.m.

**CSS bills have been mailed, via postal service. Make payment to RAA.**

Centralized Showing Service Fees

(April 2009 - September 2009) \$120.00

CSS Financial Policies:

1. CSS Invoices are due March 25, 2009, and will be considered delinquent on March 31, 2009.
2. Individual MLS access will be de-activated on April 1, 2009 for non-payment of CSS fees.
3. Agents may choose to pay \$120 semi-annually or \$240 annually.
4. All CSS fees paid are NONREFUNDABLE!
5. CSS fees may be paid by check, VISA or Mastercard.

CONTINUING EDUCATION IN OPELOUSAS

**ATTENTION OPELOUSAS \*\*\*Must have a minimum of 20 registered.**

8 hrs. Continuing Education scheduled  
in Opelousas  
March 12th  
St. Landry Bank -E. St Landry

Opelousas  
**"Professional Standards/Code of Ethics"**  
 Instructor: Eloise Gauthier  
 8:30 - 12:30  
 &  
 2009 LREC Mandatory  
**"Residential Agreement to Buy or Sell"**  
 Instructor: Joey Babineaux  
 1:00 - 5:00  
**Lunch Sponsored by: Bradley & Moreau/  
 Real Title**  
 To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

**Continuing Education - Something NEW PLEASE PRINT HANDOUTS**



**MARCH 12TH CLASSES IN OPELOUSAS**

In an effort to alleviate costs and conserve paper, your Association is requesting members to print the appropriate handouts for upcoming classes.

March 12th Opelousas 8:30 - 12:30 "Professional Standards" Eloise Gauthier, Instructor. Click here for [HANDOUT.](#)

March 12th Opelousas 1 - 5 "Residential Agreement to Buy or Sell", Joey Babineaux, Instructor Click here for [HANDOUT.](#)

If you a problem with the link please contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) or call 233-0086.

**In This Issue**

- LAFPAC Auction
- CSS
- Attention Opelousas REALTORS
- Something New Please PRINT Handouts
- Upcoming Meetings
- Keller Williams offer CE hrs.
- Caravan Schedule
- SUPRA Important Notice
- Attention New Iberia REALTORS
- CE Hrs with Lynn Madison
- Ninja Selling Shreveport
- 2009 Continuing Education

**Upcoming Meetings**

**Tuesday, March 3rd**  
**Honor Society Committee**  
 1:30  
**Events Comittee**  
 3:00 p.m.

**Keller Williams offers  
 Coninuing Education**

**Supra Important Notice**

**REMINDER: Always make an appointment with  
 RAA in advance to get your SUPRA key!!!**

**Attention REALTORS® & Appraisers!!**

If you have possession of an Active Key ON **March 14th or thereafter**, you will be charged the annual renewal fee plus tax (\$175.10) by Supra. This also applies to those of you who have never returned your old Display Key equipment (the little black one that looked like a small calculator.) If you do not wish to renew your Active Key (or you have not yet turned in the Display Key and cradle), you must turn it in to the Association BEFORE March 14th or you will owe the renewal fee to Supra.

Your annual renewal fee for your Supra Active Key is due March 14th. You can go to [www.supraekey.com](http://www.supraekey.com) and click on "Agent WebPAY" to access your account. You will need your key serial number (found on back of key - see bottom right corner) and your PIN code to register. [Please click here for instructions on how to register for WebPAY.](#) It's quick, easy and secure.

PLEASE NOTE: Insurance is optional and costs \$25 per year. You can now add insurance to your key through "Agent WebPAY". If you elect NOT to purchase insurance, you will be charged \$249 plus tax to have your key replaced if it is lost, damaged or stolen. Any key that becomes defective (i.e., internal mechanical problems not caused by human

Residential Agreement to Buy or Sell - Mandatory 2009 - Tuesday, March 10 from 10 -2  
Lunch provided, limited to the first 30 people, at Keller Williams Realty Acadiana  
Please call 735-9300 or email [kalliew@kw.com](mailto:kalliew@kw.com) to register.

Business Ethics and Legal Liabilities - Thursday, March 19 from 10 - 2  
Lunch provided, limited to the first 30 people, at Keller Williams Realty Acadiana  
Please call 735-9300 or email [kalliew@kw.com](mailto:kalliew@kw.com) to register.

Suggested Caravan Schedule

Check front page of MLS for weekly caravan schedule.  
[www.lbrmls.com](http://www.lbrmls.com)

error) will be replaced at no charge.

If you have any questions, please contact Lisa @ 233-0086 or [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

**CONTINUING EDUCATION IN NEW IBERIA**

**ATTENTION NEW IBERIA \*\*\*Must have a minimum of 20 registered.**

**8 hrs continuing Education scheduled in New Iberia April 7th**  
**Iberia Bank - Admiral Doyle New Iberia**  
**"Advanced MLS"**  
**Instructor: Janice Hebert**  
**8:30 - 12:30**  
**&**  
**"Professional Standards"**  
**Instructor: Eloise Gauthier**  
**1:00 - 5:00**

**Lunch sponsored by: Iberia Bank**

To Register: Email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

**Quick Links**

[RAA Website](#)   [MLS](#)   [CSS](#)

**Continuing Education with Lynn Madison - Houma**

Bayou Board of REALTORS®, Inc  
281 South Hollywood Road Houma, LA 70360  
Ph # (985) 868-7877 Fax # (985) 851-4661  
[www.BayouBoard@BayouRealtor.com](http://www.BayouBoard@BayouRealtor.com)  
**CONTINUING EDUCATION OFFERING!**  
**LYNN MADISON**  
**WILL BE THE INSTRUCTOR FOR BOTH OFFERINGS**

**COURSE #1 "BEYOND THE BASICS OF BUYER REPRESENTATION!"**  
Thursday, April 23, 2009  
8:00 a.m. - 12:00 Noon - 4 Hours  
Quality Inn - 210 South Hollywood Rd/Houma

**COURSE #2 "RISKY BUSINESS: Risk Reduction for Today's Agent (Broker)!"**  
Thursday, April 23, 2009 - CE Pending  
1:00 p.m. - 5:00 p.m. - 4 Hours  
Quality Inn - 210 South Hollywood Rd/Houma  
**THE COST AND STIPULATIONS FOR THE EVENT ARE AS FOLLOWS:**  
**\$20.00 ~ Louisiana Real Estate Licensee (Non-Bayou Board Member)**

All registration forms and payments **MUST** be submitted to the Board Office no later than Friday, April 17, 2009 by 12:00 NOON. SEATING IS LIMITED!

**NINJA Selling I & II Shreveport**

Northwest Louisiana Association of REALTORS®  
2036 East 70th Street, Shreveport, LA 71105  
318-797-0054 318-797-0090 fax  
[www.nwlar.org](http://www.nwlar.org)

**Ninja Selling I & Ninja Selling II**

YOU MAY REGISTER FOR ONE OR BOTH COURSES

INSTRUCTOR: Walter J. Frey

WHEN: Wednesday, April 22 or Thursday, April 23, 2009

WHERE: NWLAR - Northwest Louisiana Association of REALTORS®

DOOR PRIZES !!! LUNCH PROVIDED !!!

Student Name \_\_\_\_\_ License

# \_\_\_\_\_

Student Company Name \_\_\_\_\_ Ph # \_\_\_\_\_

Student Address, City, State, Zip \_\_\_\_\_

Student Email \_\_\_\_\_ Student Cell# \_\_\_\_\_

CRS Registration Fees:

\_\_\_ \$175.00 (For one class on or before April 13.... Early Bird Rate)

\_\_\_ \$299.00 (For both classes on or before April 13....Early Bird Rate)

\_\_\_ \$199.00 (For one class if registering after April 13)

\_\_\_ \$349.00 (For both classes if registering after April 13)

Payment by: \_\_\_ VISA \_\_\_ MC \_\_\_ AMEX \_\_\_ DISC

Credit Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Total Amount \$ \_\_\_\_\_

Signature \_\_\_\_\_

TO REGISTER FAX TO 1-318-797-0090

QUESTIONS ??? call the NWLAR office at 1-318-797-0054 or email [lindam@nwlar.org](mailto:lindam@nwlar.org)

**2009 Continuing Education -**

**\*\*\*LREC will no longer offer continuing education.**

**\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.**

**RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class.**

**Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.**

**\*\*\*Real Estate license numbers are required.**

**(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)**

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

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March 17th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

March 26th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

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April 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

April 28th "Professional Standards/Code of Ethics" 4 CE hrs

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May Post Licensing

May 14th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

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June 9th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

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July 14th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

July 21st "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

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August 18th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

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September 22th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

September 24th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

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October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

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November Post Licensing

November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
9:00 - 1:00 RAA Office

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December 1st "Professional Standards/Code of Ethics" 4 CE hrs  
8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
8:00 - 12:00 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
1:00 - 5:00 RAA Office

DESIGNATION Classes offered at RAA Office --Presented by Louisiana REALTORS  
For more information and To Register:1-800-266-8538 or online www.Realtors.org  
\*\*\*50% Tuition reimbursement for all NAR approved designation courses.

- March 18 & 19th Green Designation Instructor: Terry Watson
- March 20th Green Designation Elective Instructor: Terry Watson
- June 10 & 11th ABR Instructor: Lynn Madison
- June 12th REBAC (ABR Elective) Instructor: Lynn Madison
  
- August 6 & 7th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)

[Forward email](#)

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