

REALTOR® Association of Acadiana



Weekly REALTOR®
November 10, 2008

Membership Luncheon Friday, November 21st

RSVP TODAY

Lisa@RealtorAcadiana.com

RAA Membership Thanksgiving Luncheon



Friday, November 21, 2008
Petroleum Club
Registration: 11:30 a.m.

PEER Award Presentation

Speaker:

Pete Yuan, President
Iberia Bank

In This Issue

November 21st Membership Luncheon

Upcoming Meetings

LAFPAC Board of Trustees

8 HRS CE in One Day

Commerical Agents, Appraisers,
Secondary Members& Managers

Caravan Schedule

Award Nominations due Nov. 14th

MLS Maintenance Class Added

GRI Course

2008 Award Nominations

Please click on the name of the following awards to obtain a nomination form.

****DEADLINE November 14, 2008****

REALTOR® OF THE YEAR: The purpose of this award is to recognize a REALTOR® who is actively involved in the REALTOR® Association of Acadiana. It also recognizes a REALTOR® who uses high standards of professionalism, has some involvement on the state level and who is most highly regarded by fellow REALTORS®.

AFFILIATE OF THE YEAR: The purpose of this award is to recognize an affiliate who is actively involved in the

Basic Outlook Class
COMMERCIAL CLASS OFFERED
2008 Continuing Education

Upcoming Meetings

Thursday, Nov. 13th
Board of Directors
9:00 a.m.

LAFPAC Board of Trustees

LAFPAC Board of Trustees.
J.D. Pierce has been nominated for LAFPAC Trustee for a three year term. If anyone else would like their name put up for consideration, please contact Mary Jane at the RAA office. **The deadline is November 11, 2008.** The annual meeting will take place on Friday, December 12, 2008.

Continuing Education -
8 HRS. in One Day
TUESDAY, December 2nd
RAA Office

2008 Mandatory class
Agency Relations in
Real Estate Transactions
8:30 a.m. -12:30 p.m.
Instructor: Eloise Gauthier

and/or

Purchase Agreement
1:00 - 5:00 p.m.
Instructor: Eloise Gauthier

TO REGISTER: EMAIL
Kathy@RealtorAcadiana.com

Commerical Agents,
Secondary Members and
Managers

ATTENTION! Commercial Agents, Appraisers, Secondary Members and Managers who do not sell or

association and has gone above and beyond what they are called upon to do.

LLOYD G. SMITH LIFETIME ACHIEVEMENT: The purpose of this award is to select a REALTOR® who has contributed to the REALTOR® profession, the community, has successful business accomplishments and total regard for his/her fellow REALTORS® and fellow man and acceptance by his/her peers. To demonstrate to the general public by these examples the high principle accumulatively attained by a local citizen, who is a REALTOR®, over their years as a REALTOR®.

NEED 2 HRS? **MLS Maintenance Class**

The Maintenance Menu (What, Where and How)
Thursday, November 13 10 a.m. - 12 Noon
RAA Education Room
2 Hrs. CE Credit

To Register Email Kathy@RealtorAcadiana.com

This class is offered especially for support personnel and REALTORS who enter their listings into the MLS. Some of the topics covered will be: Common Input Errors, Cloning Listings, Adjusting Map Locations, Adding Photos and other Media plus lots more. . . .
Avoid Costly Fines. .

GRI Course Scheduled -
Wednesday, November 19th

Risky Business & Goal Setting
Date: Wednesday, 11/19/2008
1 GRI Credit
Time: 8:00 AM - 5:00 PM
Offered by Louisiana REALTORS
RAA OFFICE

For more information, contact:
Amy Phuphanich 1-800-255-8538 or Amy@larealtors.org

[To Register Online](#)

Member Registration (21 days prior to class) \$120
Member Late Registration \$140
Non-Member Registration \$215

Basic Outlook Class Offered

Basic Microsoft Outlook Class Location: RAA Office

Seating is Limited
Thursday, November 13th
2:00-4:00 p.m.

list residential real estate:

Contact Mary Sliman at the RAA Office by email for important information
MaryS@RealtorAcadiana.com

Caravan Schedule

November 12 - G1, G2, G3
 November 19 - E, F, K,
 Acadia, Vermilion
 November 26 - B, C, D, St.
 Martin, St. Landry

Check front page of MLS for weekly caravan schedule.
www.lbrmls.com

To Register Email:
MaryS@RealtorAcadiana.com

Topics to be covered:

- Sending/Receiving E-mails
- Managing your Mail
- Using the Contact function
- Working with the Calendar function
- Creating, managing and completing Tasks
- Using the Notes function

**All versions of Microsoft Outlook will be discussed.

**Feel free to bring your laptops with your personal email and Outlook program.

Users of Outlook Express are welcome to attend.

Be sure to indicate what email program you are using and/or what version of Outlook you use.

EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no s hows if you do not cancel 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.

Successful Negotiations in Commercial Real Estate

Successful Negotiations in Commercial Real Estate

December 5, 2008

8:00A.M. - 12:00P.M.

LITE Center: Lafayette, LA

There is not a more important skill set than being proficient in negotiations - you do it all the time. Understanding the negotiating process and then developing negotiating skills are the outcomes of this workshop. Participants will actually engage in commercial real estate negotiations and throughout the workshop will see individual negotiating skills improvement.

This workshop is taught by CCIM Institute Senior Instructor Ralph Spencer, one of the country's top commercial instructors. Dont miss it!

Approved for 4 hours of CE Credit.

FOR MORE Information Contact

Louisiana REALTORS® info@larealtors.org

1-800-266-8538

[To Register Online:](#)

Quick Links

[RAA Website](#)

[MLS](#)

[CSS](#)

2008 Continuing Education Schedule

RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.

***To Register: Kathy@RealtorAcadiana.com unless otherwise indicated.

*****Real Estate license numbers are required for all continuing education credit.**

Nov. 11th	Code of Ethics	4 CE hrs.8:30 - 12:30
Nov. 13th	MLS The Maintenance Menu	2 CE hrs. 10-12
Nov. 18th	2008 LREC Mandatory Agency Relations	4 CE hrs.10 - 2
Nov. 19th	GRI Goal Setting & Time Management - LAREALTORS® Lynn Madison	RAA Office
Dec.2nd	2008 LREC Mandatory Agency Relations	4 CE hrs.8:30 -12:30
AND	"Purchase Agreement"	4 CE hrs. 1:00 - 5:00
Dec. 9th	Code of Ethics	4 CE hrs.8:30- 12:30

Kathy Yates, Communication Director
REALTOR® Association of Acadiana
Kathy@RealtorAcadiana.com

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