



Weekly REALTOR® September 29, 2008

WWW.REALTORACADIANA.COM

September 30th Purchase Agreement Class CANCELLED

PLEASE NOTE: The September 30th Purchase Agreement Class

HAS BEEN CANCELLED

MARK YOUR Calendar 2008 Legislative Luncheon

REGISTER TODAY

RAA, AHBA & AMLA 2008 Legislative Luncheon

TUESDAY, October 7th

11:30a.m. - 1:00p.m.

Hotel Acadiana

Must RSVP by Noon, October 6th

Lisa@RealtorAcadiana.com

PEER Award Nominations

PEER AWARD NOMINATIONS DEADLINE: October 10th

PEER stands for Professional, Ethical, Educated REALTOR who is marked by a willingness and ability to work with others. The following standards shall be used to choose the recipient of this award.

Cooperative and Helpful Attitude - Examples:

- a.) Pleasant and positive attitude.
- b.) Willingness and ability to work with others involved in transactions (appraisers, lenders, etc.).
- c.) Respects the dignity and rights of others.
- d.) Keeps cooperating agents informed on status of transaction.
- e.) Freely gives of time and expertise to assist others.
- f.) Goes the extra mile for other REALTORS and clients or customers.

[Selection Guidelines and Nomination Form](#)

LAST CHANCE CSS Training & Showing Instructions

LAST CHANCE -CSS TRAINING THIS WEEK

[RAA Office](#)

In This Issue

CLASS CANCELLED

2008 Legislative Luncheon

PEER AWARD NOMINATIONS

CSS TRAINING

30 hrs of Post Licensing

Mastering RE Marketing Workshop

Wednesday, October 1st

9 a.m. - 10 a.m. OR 11 a.m. - 12 Noon

Thursday, October 2nd

9 a.m. - 10 a.m. OR 11 a.m. - 12 Noon

Click on the link below for a form that needs to be completed for each MLS listing that your office has. There are 2 options for completing the information. Choose whichever one you prefer. This service goes into effect Wednesday, October 1st. All listings need to have showing instructions given to Centralized Showing Service (CSS) no later than [today September 29th or ASAP](#).

1. Fill out the Showing Instructions form and fax it to CSS (337) 769-4045.
[CSS Showing Instructions Form](#)
2. Once you get your password for CSS, go online at www.showings.com and add the showing instructions.

Foundations For Success - 30 Hours Post-Licensing credit or 3 GRI credits- Louisiana Realtors

Now is the TIME to build a foundation
Learn the building blocks for a successful career in real estate
Part One: October 2 - 3
Part Two: October 23 - 24
REALTORS Association of Acadiana- Lafayette

[Click here Course Flyer](#)
[Click here for Registration Form](#)

Foundations for Success with national instructor Lynn Madison, is a program that YOU NEED TO INVEST IN. Madison guides REALTORS to build a solid foundation for a strong, lasting career in the "real world" of real estate. Great for new licensed agents, but also good for those that have been in the industry three years and under; this course will help the way YOU DO BUSINESS!

- Topics covered include:
- Prospecting from Day One with Proven Marketing Strategies
 - Preparing Accurate CMAs
 - Effective Buyer Counseling
 - Writing Offers That Get Accepted
 - Offer Presentation Tips
 - Listing Presentation Strategies
 - Win-Win Negotiating

For just a \$299 registration fee, you get the experience of a national instructor, information and access to training videos online and CD's filled with tips and techniques to put together more transactions!! Now is the TIME TO BUILD A FOUNDATION.

UPCOMING MEETING SCHEDULE

MLS C.E. Course Added
Suggested Caravan Schedule
Real Estate Forms
It's Gumbo Cook-Off Time
2008 Continuing Education Schedule

Upcoming Meeting Schedule

Thursday, Oct. 2nd
Commercial Committee
2 p.m.
900 South College

Tuesday, Oct. 7th
Budget & Finance
9 a.m.

Thursday, Oct. 9th
Board of Directors
9 a.m.

Gumbo Cook-off
2 p.m.

MLS Course Added

MLS Course ADDED

2 C.E. Hours
"Prospecting"
THURSDAY, OCT. 9th
10-12

To Register: Email
Kathy@RealtorAcadiana.com

Suggested Caravan Schedule

October 1 - Areas H, N, O, P,
St. Mary & Iberia

Check front page of MLS for
weekly caravan schedule.

www.lbrmls.com

REAL ESTATE FORMS

This course counts toward 30 Hours Post-Licensing credit or Three GRI credits. If you aren't there; your competition is!

For more information, contact Amy Phuphanich at 1-800-266-8538 or amy@larealtors.org

Mastering Real Estate Marketing & Technology Workshop

The Mastering Real Estate Marketing and Technology Workshop Seating is limited. Pre-register today for this free seminar! This seminar helps REALTORS to better understand how the current trends affect the real estate industry so they can plan their business strategies and improve overall productivity and results. Visit <http://JoeSesso.RDCWorkshop.com> or call (800) 230-1034.

Wednesday, October 15, 2008
9:00 am - 1:00 pm
Hilton Lafayette
1521 West Pinhook Rd.
Lafayette, LA 70503

Complimentary continental breakfast begins at 8:30 am

[Click Here for more information](#)

It's Gumbo Cook-Off Time



ATTENTION REALTOR® AND AFFILIATE MEMBERS!!

RAA's 18th Annual Gumbo Cook-off will be on Wednesday, October 22nd from 4:00 - 7:00 p.m. at Parc International.

Click below to retrieve the Registration Form for your team to compete and/or for the Sponsor Form for your company to sponsor the event.

The theme is "Haunting in the Parc" and there will be a Costume Contest for children this year!

Jamie Bergeron and the Kickin' Cajuns will provide entertainment and tickets are \$5 per person for "all-you-can-eat" gumbo.

[Team Registration Form](#)
[Sponsor Form](#)

For more information contact Lisa at Lisa@RealtorAcadiana.com or 233-0086

2008 Continuing Education Schedule

RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be in writing. If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.

***To Register: Kathy@RealtorAcadiana.com unless otherwise indicated.

***All classes held at the RAA office unless otherwise indicated.

***Real Estate license numbers are required for all continuing education credit.

Real Estate Forms can be downloaded free of charge from the REALTOR side of the RAA Website: www.RealtorAcadiana.com or can be purchased at Lowry's Printing Company
 2004 W. Pinhook Road
 261-0139

Quick Links

[RAA Website](#)
[MLS Website](#)

Any questions please feel free to contact the RAA staff at 337-233-0086 or Kathy@RealtorAcadiana.com

October 14th Code of Ethics has been rescheduled to November 11th

- Sept 30th Purchase Agreement 4 CE hrs. 10-2 **CANCELLED**
- Oct. 2nd Foundations for Success Part 1 2 days
RAA Office Louisiana REALTORS® To Register call 1-800-266-8538
- Oct. 9th Advanced MLS "Prospecting" 2 C.E. Hrs. 10-2 Janice Hebert Instructor
- Oct. 23rd Foundations for Success Part 2 2 days
RAA Office Louisiana REALTORS® To Register call 1-800-266-8538
- Oct. 28th **Commercial Agency & Purchase Agreement (Commercial Alternative for Mandatory Topic 2008)** RAA Office Louisiana REALTORS®
To Register call 1-800-266-8538
- Nov. 11th Code of Ethics 4 CE hrs. 8:30 - 12:30
- Nov. 18th 2008 LREC Mandatory Agency Relations 4 CE hrs. 10 - 2**
- Nov. 19th GRI "Goal Setting & Time Management -RAA Office LA REALTORS®
Lynn Madison
- Dec. 2nd 2008 LREC Mandatory Agency Relations 4 CE hrs. 10 - 2**
- Dec. 9th Code of Ethics 4 CE hrs. 8:30 - 12:30

[Forward email](#)

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