

# REALTOR® Association of Acadiana Weekly REALTOR® September 14, 2009

1819 W. Pinhook Ste 115

337-233-0086

MARK YOUR CALENDAR!!! 19th Annual Gumbo Cook-off October 21st



## Fright Night at the Parc

**19th Annual Gumbo Cook-off**  
**Wednesday, October 21st**  
**Parc International 4:00 - 7:00 PM**

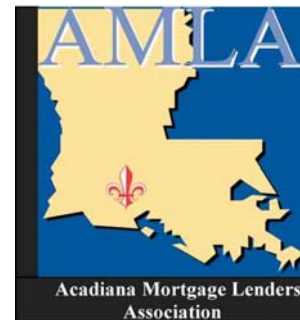
Click below for:

Team Registration **and** Sponsor form

You can click on the Movie Titles link for suggestions.

For more info, contact Lisa at 233-0086 or [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)

Legislative Luncheon - RAA AHBA and AMLA



Legislative Luncheon  
Hosted by RAA/AHBA/AMLA

12:00 Noon, Tuesday, Oct. 6, 2009  
Crowne Plaza on Pinhook Road  
(Formerly Best Western Hotel Acadiana)

## The 2010 Census

Reapportionment and Redistricting:  
Ignore At Your Own Risk!  
Guest Speaker: Elliot Stonecipher

**(Demographic Analyst)****Members: \$15 Non-members: \$18****Registration begins at 11:30 AM**AHBA members-RSVP: [ggamewell@ahbaonline.com](mailto:ggamewell@ahbaonline.com)RAA & AMLA members-RSVP: [Lisa@RealtorAcadiana.com](mailto:Lisa@RealtorAcadiana.com)**REALTOR® Safety Week**  
Sept. 13-19**In This Issue**

19th Annual Gumbo Cook-off  
 Legislative Luncheon Oct 6th  
 Sept 13-19th Safety Week  
 RAA Office Closed Sept. 21st  
 Upcoming Meetings  
 Advertising Guidelines Seminar  
 Caravan Schedule  
 Complete 8 hrs in One Day  
 Advanced MLS class added  
 CRS Course Rescheduled  
 LACDB Training  
 RCA  
 Short sales and Foreclosures Free Course

**Continuing Education Complete 8 hrs in One Day****Complete 8 hours in One day**  
**TUESDAY, October 13th****"Cultural Diversity" 4 CE hrs.**  
8:30 - 12:30 RAA Office**"Residential Agreement to Buy or Sell" -Mandatory" 4**  
CE hrs 1:00 - 5:00 RAA OfficeTo Register: Email [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)**\*\*\*See end of newsletter for 2009 remaining class schedule.****Advanced MLS Class Added****Advanced MLS Class**  
**Tuesday, October 20th**  
**9:00 - 1:00 4 CE Hrs.**  
**RAA Office****Master Prospecting & Auto-Notification, Search Strategies,**  
**Creating CMA Reports and much more.**To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com)**CRS Course in Lafayette October 5 & 6th****Don't miss this Opportunity - Course held in**  
**Lafayette and \*\*\* RAA Reimburses 50%**  
**Tuition for NAR approved Designation**  
**Courses (New designees only)****Please Sign up by September 18th**  
**CRS 210****Optimize Referral Opportunities in Any Market**  
**October 5 & 6, 2009 (2-Day Course) 2 - CRS Units**  
**RAA Office 7:30 - 5:00****Instructor: Ed Hatch****Registration Fee: \$300 before September 18th \$325 After**  
**September 18th****(CRS designees get 50% off the current registration fee)****[Click here](#) for Flyer and Registration Form**

CCIM Chapter offers courses  
2009 Continuing Education

RAA Office Closed  
September 21st

The Association office will be closed on Monday, September 21st for staff training. Please see front page of MLS for support.

Upcoming Meetings

**Legislative & LAFPAC**

Tuesday, Sept 15th  
2:00 p.m.

**RCA Board of Directors**

Thursday, Sept. 17th  
8:00 a.m.

**Events Committee**

Thursday, Sept. 17th  
1:30 p.m.

**Board of Directors**

Thursday, Sept. 24th  
9:00 a.m.

**Budget & Finance**

Friday, October 9th  
9:00 a.m.

Advertising Guidelines Seminar

**Brown Bag Seminar**

Tuesday,  
September 15th  
Noon - 1:00  
RAA Office  
"Advertising guidelines within the LREC rules and regs. Are you in compliance?"

Lunch Sponsored by:  
Seidel Law Firm

LACDB Training Sept. 17th



REALTOR® Commercial Alliance  
of the  
REALTOR® Association of  
Acadiana

"The Leading Advocate of the  
Commercial Real Estate Industry"

\*\*\*Attention current & prospective LACDB members\*\*\*

**LACDB Training Session (FREE)**  
**Thursday, September 17th**  
**RAA Office**

2 sessions:

**Basic Functions of LACDB**

9:00am - 10:30am

This session will include information about inputting listings into LACDB and basic functions that the database has to offer. Office assistants working with or planning to work with LACDB are welcome to attend this session.

**Advanced Features & Enhancements of LACDB**

11:00am - 1:00pm

This session will cover all of the enhancements that can be made to your listing along with other features of the database. Lunch will be served during this session.

LACDB is the Commercial Information Exchange that agents throughout the state are using to promote their listings. Many RAA members are currently using this system in addition to MLS. LACDB costs include a \$100 new member fee and monthly fee of \$30. For more information about joining LACDB, visit [www.LACDB.com](http://www.LACDB.com) or call Mary at 233-0086.

*This training is open to all RAA members who may be interested in learning more about the database and what it has to offer. To register, email [MaryS@RealtorAcadiana.com](mailto:MaryS@RealtorAcadiana.com). Be sure to mention what session(s) you plan to attend.*

REALTOR® Commercial Alliance



REALTOR® Commercial Alliance  
Networking & Educational  
Opportunities Coming Soon for  
RCA Members. Interested in  
joining? Contact Mary Sliman at  
233-0086 or [click here](#) for a  
membership application.

Louisiana Realtors Offers Course on Short Sales and  
Foreclosures

The real estate commission is cracking down on advertising regulations this year. Make sure your name doesn't appear in "Boundary Lines."

**Navigating the Waters of Short Sales and Foreclosures: Realtors Make a Difference!**

3 CE Hrs.  
 Wednesday, September 23, 2009  
 1:00-4:00  
 RAA Office

To Register: [info@larealtors.org](mailto:info@larealtors.org)  
 or call 1-800-266-8538

**Suggested Caravan Schedule**

Check front page of MLS for weekly caravan schedule.  
[www.lbrmls.com](http://www.lbrmls.com)

**Quick Links**

[RAA Website](#)  
[MLS](#) [CSS](#) [Supra](#)

This course is FREE to members on a first come, first serve basis. You will be asked to leave a credit card to reserve your spot, however will only be charged if you do not show.

LA CCIM Chapter Offers CCIM courses

**LA CCIM Chapter offer CCIM Courses**

**CI 101 Class**

November 9-14 in New Orleans  
 (Click [HERE](#) for details and to register)

For Louisiana CCIM Chapter membership and other important information visit their website [www.LouisianaCCIM.com](http://www.LouisianaCCIM.com)

**2009 Continuing Education -**

***\*\*\*LREC will no longer offer continuing education.***

***\*\*\*In 2009 TWELVE (12) hours of continuing Education are required for license renewal.***

***RAA EDUCATION POLICY: MOST education courses are free of charge but there will be a \$25 cancellation fee for no shows if you do not cancel 24 hours prior to the class. Cancellations must be writing. (May be emailed). If cancellation fee is not paid within 30 days after notification, MLS privileges will be suspended until the fee is paid.***

***\*\*\*Real Estate license numbers are required.***

***(HAVE YOUR LICENSE NUMBER AVAILABLE AT ALL EDUCATION CLASSES. IT IS REQUIRED FOR CERTIFICATES.)***

\*\*\*To Register: [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) unless otherwise indicated.

September 23rd Navigating the Waters of Short Sales and Foreclosures: Realtors Make a Difference! 1:00 - 4:00 RAA Office (3 CE hrs)  
 To Register go to [www.larealtors.org](http://www.larealtors.org)

September 29th "Residential Agreement" -LREC Mandatory" 4 CE hrs **DATE CHANGED**  
 1:00 - 5:00 RAA Office

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October 5 & 6th CRS 210 Contact [Kathy@RealtorAcadiana.com](mailto:Kathy@RealtorAcadiana.com) for more information

October 13th Cultural Diversity 4 CE hrs. 8:30 - 12:30

October 13th "Residential Agreement" -LREC Mandatory" 4 CE hrs  
 1:00 - 5:00 RAA Office

October 20th Advanced MLS 4 CE hrs.9:00 - 1:00  
 Master Prospecting & Auto-Notification, Search Strategies, Creating CMA Reports and much more

October 22nd "Business Ethics & Legal Liabiities"  
 9:00 - 1:00 RAA Office

October 27th "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

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November 10th "Residential Agreement" -LREC Mandatory" 4 CE hrs

9:00 - 1:00 RAA Office

November 19th Warranty 101 11:00 - 1:00 2 CE hrs. Lunch will be served

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December 1st "Professional Standards/Code of Ethics" 4 CE hrs

8:30 - 12:30 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

8:00 - 12:00 RAA Office

December 8th "Residential Agreement" -LREC Mandatory" 4 CE hrs

1:00 - 5:00 RAA Office

[Forward email](#)

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